



SEC Number: 133653

File Number: \_\_\_\_\_

**ASIAN TERMINALS, INC.**

(Company's Full Name)

**A. Bonifacio Drive, Port Area Manila, Philippines**

(Company's Address)

**(632) 528-6000**

(Telephone Number)

**December 31**

**Calendar Year Ending**

(Month & Day)

**SEC Form 17-Q**

Form Type

\_\_\_\_\_  
Amendment Designation (if applicable)

**June 30, 2017**

Period Ended Date

\_\_\_\_\_  
(Secondary License Type and File Number)

cc: Philippine Stock Exchange

**ASIAN TERMINALS, INCORPORATED**  
**Securities and Exchange Commission**



**SEC FORM 17-Q**

*Quarterly Report Pursuant to Section 17 of the Securities Regulation Code and SRC Rule 17-2(b) thereunder*

1. For the quarter ended : **June 30, 2017**
2. Commission identification Number : **133653**
3. BIR Tax Identification No. : **330-000-132-413-V**
4. Exact name of issuer as specified in its charter : **ASIAN TERMINALS, INC.**
5. Province, country or other jurisdiction of incorporation or organization: **Manila, Philippines**
6. Industry Classification Code : \_\_\_\_\_ (SEC Use Only)
7. Address of issuer's principal office : **A. Bonifacio Drive South  
Harbor, Port Area, Manila**
8. Issuer's telephone number, including area code : **528-6000 (telephone number),  
1018 (area code)**
9. Former name, former address and former fiscal year, if changed since last report: **A. Bonifacio Drive,  
South Harbor Port Area, Manila**

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class	Number of shares of common stock outstanding and amount of debt outstanding
Capital stock – common	2,000,000,000 shares

11. Are any or all of the securities listed on the Stock Exchange?

Yes [ X ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Philippine Stock Exchange Common Shares

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ X ] No [ ]

(b) has been subject to such filing requirements for the past 90 days.

Yes [ X ] No [ ]

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**PART I - FINANCIAL INFORMATION**

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**Item 1. Financial Statements**

With reference to the attached interim financial statements:

- There were no common stock equivalents issued during the period. As such, basic and diluted earnings per share were the same. Earnings per share for the period is shown in the accompanying Consolidated Statements of Comprehensive Income.
- The Company applied Philippine Financial Reporting Standards (PFRS) in preparing the consolidated financial statements.
- The same accounting policies and methods of computations were followed in the interim financial statements as compared with the most recent annual financial statements.
- Information regarding the business segment is reported under item 1 of the attached Selected Explanatory Notes.
- There was no material event subsequent to the end of this interim that had not been reflected in the financial statements of this interim period.
- There had been no uncertainties known to management that would cause the financial information not to be indicative of future operating results and financial condition.

**New Standards, Amendments to Standards and Interpretations**

The following are the new standards, amendment to standards, and interpretations, which are effective January 1, 2017 and are applicable to the Company and none of these is expected to have a significant effect on the consolidated financial statements:

- *Disclosure initiative (Amendments to PAS 7)*. The amendments address financial statements users' requests for improved disclosures about an entity's net debt relevant to understanding an entity's cash flows. The amendments require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes – e.g. by providing a reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities.

The amendments are effective for annual periods beginning on or after January 1, 2017. Early adoption is permitted. When an entity first applies the amendments, it is not required to provide comparative information for preceding periods.

- *Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to PAS 12)*. The amendments clarify that:
  - the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset;
  - the calculation of future taxable profit in evaluating whether sufficient taxable profit will be available in future periods excludes tax deductions resulting from the reversal of the deductible temporary differences;

- the estimate of probable future taxable profit may include the recovery of some of an entity's assets for more than their carrying amount if there is sufficient evidence that it is probable that the entity will achieve this; and
- an entity assesses a deductible temporary difference related to unrealized losses in combination with all of its other deductible temporary differences, unless a tax law restricts the utilization of losses to deduction against income of a specific type.

The amendments are to be applied retrospectively for annual periods beginning on or after January 1, 2017. Early adoption is permitted. On initial application, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. If an entity applies the relief, it shall disclose that fact.

#### *Effective January 1, 2018*

- PFRS 9, *Financial Instruments (2014)*. PFRS 9 (2014) replaces PAS 39, *Financial Instruments: Recognition and Measurement* and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013). PFRS 9 includes revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment, guidance on own credit risk on financial liabilities measured at fair value and supplements the new general hedge accounting requirements published in 2013. PFRS 9 incorporates new hedge accounting requirements that represent a major overhaul of hedge accounting and introduces significant improvements by aligning the accounting more closely with risk management.

The new standard is to be applied retrospectively for annual periods beginning on or after January 1, 2018, with early adoption permitted.

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of PFRS 9.

- PFRS 15, *Revenue from Contracts with Customers* replaces PAS 11, *Construction Contracts*, PAS 18 *Revenue* and related Philippine Interpretations. The new standard introduces a new revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the company expects to be entitled. Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the company's performance, or at a point in time, when control of the goods or services is transferred to the customer. The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another IFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

The new standard is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted.

## **Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition**

### **Consolidated Results of Operations for the six months ended June 30, 2017**

Revenues for the first half of 2017 totaled P5,069.5 million, up by 15.3% from P4,397.1 million in the same period last year on account of higher volumes for international containerized cargo operations in South Harbor and Batangas.

Government share in revenues for the first six months of 2017 amounted to P896.7 million, 16.1% higher than P772.4 million last year resulting from higher revenues subject to port authorities' share.

Cost and expenses rose by 7.2% to P2,105.4 million in the first six months of 2017 from P1,963.1 million in the same period last year. Labor costs of P694.7 million this year were up by 6.5% compared to P586.5 million last year due to salary rate increases. Depreciation and amortization in 2017 increased by 11.6% to P617.9 million from P553.5 million in 2016. Equipment running costs went up by 23.3% to P282.1 million this year from P228.7 million last year due to higher cost of equipment spare parts and higher fuel costs. Taxes and licenses in 2017 of P127.4 million were higher by 2.1% compared to P124.8 million in 2016 due to higher real property taxes. Security, health, environment and safety increased by 2.2 % to P84.7 million in 2017 from P82.9 million in 2016. Management fees of P71.3 million in 2017 were higher by 18.2% than P60.3 million in 2016 following higher net income. Facilities-related expenses in 2017 was P72.1 million, 14.3% up from P63.1 million in 2016 due to higher IT costs. General transport amounted to P20.7 million in 2017, significantly higher than P7.3 million in 2016 on account of higher trucking costs.

Rentals of P61.4 million in 2017 declined by 17.0% to P74.0 million in the same period last year due to lower equipment rentals. Insurance of P31.5 million in 2017 were lower by 7.5% compared to P34.0 million last year due to lower insurance premiums. Professional fees in 2017 of P7.5 million went down by 63.8% from P20.6 million last year, which included consultancy fees related to a business development project last year. Other expenses in 2017 amounted to P101.7 million, 18.4% lower compared to P124.7 million last year due to lesser claims.

Finance income in 2017 of P42.6 million were higher by 41.8% against P30.0 million last year due to better interest rates for money market placements. Finance costs in 2017 of P285.7 million were lower by 2.2% vs. P292.2 million in 2016 due to declining interest expense on concession rights payable. Others-net increased to negative P190.2 million in 2017 from negative P5.7 million in 2016 mainly due to fair value losses on cash flow hedge.

Income before income tax in the first half of 2017 of P1,634.1 million grew by 17.3% from P1,393.6 million in the same period last year. Provision for income tax increased by 18.4% to P448.2 million in 2017 from P378.6 million in the same period last year.

Net income of P1,185.9 million for the first half of 2017 was 16.8% above than P1,015.1 million for the same period last year. Excluding the foreign exchange gain (losses) attributable to port concession rights payable, net income would have been P1,348.0 million for the first half of 2017, 23.0% higher compared to P1,095.7 million for the same period last year. Earnings per share this year was P0.59, last year was P0.51.

The Company is affected by the local and global trade environment. Factors that could cause actual results of the Company to differ materially include, but are not limited to:

- material adverse change in the Philippine and the global economic and industry conditions;
- natural events (earthquake and other major calamities); and
- material changes in foreign exchange rates.

In the six months of 2017:

- There had been no known trend, demand, commitment, event or uncertainty that had or are reasonably expected to have a material favorable or unfavorable impact on the Company's liquidity or revenues from continuing operations, other than those discussed in this report.
- There had been no significant element of income that did not arise from the Company's continuing operations.

- There had been no seasonal factor that had a material effect on the financial condition and results of operations.
- There had been no event known to management that could trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- There had been no material off-balance sheet transaction, arrangement, obligation (including contingent obligation), and other relationship of the Company with unconsolidated entity or other person created during the period that would address the past and would have a material impact on future operations.

### **Consolidated Financial Condition**

Total assets as of June 30, 2017 grew by 3.1% to P23,849.6 million from P23,139.0 million as of December 31, 2016. Current assets rose by 9.9% to P7,790.7 million as of June 30, 2017 from P7,090.2 million as of December 31, 2016. Cash and cash equivalents of P6,400.2 million as of June 30, 2017 was higher by 8.8% compared to P5,881.2 million as of December 31, 2016. Trade and other receivables-net of P427.2 million as of June 30, 2017 slightly increased from P426.5 million as of December 31, 2016. Spare parts and supplies-net as of June 30, 2017 went up by 12.9% to P355.0 million from P314.6 million as of December 31, 2016. Prepaid expenses as of June 30, 2017 of P608.3 million were higher by 30.0% than P467.9 million as of December 31, 2016 on account of the unamortized portion of prepaid real property and business taxes for the year.

Total noncurrent assets of P16,059.0 million as of June 30, 2017 was slightly higher than the P16,048.8 million as of December 31, 2016. Investment in an associate increased by 13.5% to P62.1 million as of June 30, 2017 from P54.7 million as of December 31, 2016. Property and equipment – net amounted to P480.7 million, slightly down from P483.2 million as of December 31, 2016. Intangible assets – net and goodwill of P14,662.4 million was also slightly lower than P14,716.5 million as of December 31, 2016. The acquisitions of property and equipment and intangible assets, which amounted to P47.1 million and P514.2 million, respectively, was offset by the increase in depreciation and amortization. Deferred tax assets – net amounted to P799.5 million as of June 30, 2017, 9.0% above the P733.5 million as of December 31, 2016. Other noncurrent assets decreased by 10.9% to P54.4 million as of June 30, 2017 from P61.0 million as of December 31, 2016 due to lower rental deposit.

Total liabilities increased by 2.9% to P11,708.7 million as of June 30, 2017 from P11,378.9 million as of December 31, 2016. Trade and other payables rose by 8.4% to P2,168.4 million as of June 30, 2017 from P2,000.4 million as of December 31, 2016. Trade and other payables are covered by agreed payment schedules. Provisions for claims of P50.4 million as of June 30, 2017 decreased by 1.1% from P50.9 million as of December 31, 2016. Concession rights payable (current and noncurrent) as of June 30, 2017 totaled P8,986.7 million, almost the same as P8,985.9 million as of December 31, 2016 due. Income and other taxes payable of P332.5 million as of June 30, 2017 was higher by 68.0% compared to P197.9 million as of December 31, 2016 due to income tax for the second quarter of 2017. Pension liability of P170.8 million were up by 18.7% as of June 30, 2017 from P143.9 million as of December 31, 2016.

### **Consolidated Cash Flows**

Net cash provided by operating activities in the first six months of 2017 was P2,303.6 million, 15.8% higher than P1,989.7 million in the same period last year due to higher operating income.

Net cash used in investing activities in the first six months 2017 of P539.2 million was significantly higher by 129.2% than P235.2 million in the same period last year due to higher acquisition of property and equipment and intangible assets.

Net cash used in financing activities in the first six months of 2017 was P1,245.8 million, 5.8% higher than P1,177.8 million in the same period last year due to higher payments of port concession rights payable and cash dividends.

## Key Performance Indicators (KPI)

KPIs discussed below were based on consolidated amounts as portions pertaining to the Company's subsidiary ATI Batangas, Inc. (ATIB) were not material. As of end June 2017:

- ATIB's total assets were only 10.7% of the consolidated total assets
- Income before other income and expense for ATIB was only 10.6% of consolidated income before other income and expenses<sup>1</sup>.

Consolidated KPI	Manner of Calculation	As of June 30		Discussion
		2017	2016	
Return on Capital Employed	Percentage of annualized income before other income and expenses over capital employed	19.3%	15.0%	Improved due to higher increase in annualized income.
Return on Equity attributable to equity holders of the parent	Percentage of annualized net income over equity attributable to equity holders of the parent	19.8%	18.7%	Improved due to higher increase in annualized net income.
Current ratio	Ratio of current assets over current liabilities	2.78 : 1.00	2.77 : 1.00	Improved due to higher current assets.
Asset to equity ratio	Ratio of total assets over equity attributable to equity holders of the parent	1.97 : 1.00	1.99 : 1.00	Declined due to higher equity.
Debt to equity ratio	Ratio of total liabilities over equity attributable to equity holders of the parent	0.97 : 1.00	0.99 : 1.00	Improved due to higher equity growth (increase in retained earnings).
Days Sales in Receivables (DSR)	Gross trade receivables over revenues multiplied by number of days	11 days	11 days	
Net Income Margin	Net income over revenues less government share in revenues	28.4%	28.0%	Improved due to higher net income.
Reportable Injury Frequency Rate (RIFR) <sup>2</sup>	Number of reportable injuries within a given accounting period relative to the total number of hours worked in the same accounting period.	0.56	0.92	Improved as a result of extensive safety campaign and strict implementation of policy on health, safety and environment.

<sup>1</sup> Income before other income and expenses is defined as income before net financing costs, forex gains or losses and others.

<sup>2</sup> RIFR is the new KPI for injuries introduced in 2014 to replace LTIFR. RIFR is a more stringent KPI as it covers not only Lost Time Injuries (LTIs) but also Medical Treatment Injuries (MTIs) and Fatalities incidents.



## PART II. OTHER INFORMATION

On April 27, 2017, the Board of Directors of ATI approved a cash dividend of P0.43 per share to stockholders on record as of May 19, 2017. Dividends were paid on June 15, 2017. As of date of this report, the Company has ordinary shares only.

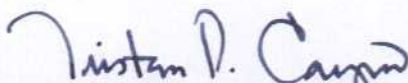
### Submissions of SEC Form 17-C:

<b>Date Filed</b>	<b>Reference</b>	<b>Particulars</b>
February 21, 2017	SEC 17-C	Setting the date, venue, agenda and record date of the 2017 Annual Stockholders' Meeting and closing of stock and transfer book; Approval of the 2016 Audited Financial Statements; Appointment of the independent auditors for 2017; Notice of Guidelines for Nominations for Election to the Board of Directors
April 4, 2017	SEC 17-C	Certification of Independent Director (Teodoro L. Locsin, Jr.)
May 2, 2017	SEC 17-C	Results of the 2017 Annual Stockholders' Meeting, Declaration of Cash Dividends, Record and Payment Dates and Results of the Organizational Meeting
July 3, 2017	SEC 17-C	Resignation of Director (Mr. Paul Scurrah)

SIGNATURES

Pursuant to the requirements of the Revised Securities Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

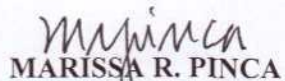
ASIAN TERMINALS, INCORPORATED  
by:



JOSE TRISTAN P. CARPIO  
Vice President and Chief Financial Officer

Date : August 14, 2017

Principal Financial/Accounting Officer:



MARISSA R. PINCA  
Senior Manager for Accounting and Financial Planning

Date : August 14, 2017

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(In Thousands)

	June 30, 2017 (Unaudited)	December 31, 2016 (Audited)
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	P6,400,162	P5,881,207
Trade and other receivables - net	427,183	426,466
Spare parts and supplies	355,043	314,595
Prepaid expenses	608,275	467,939
<b>Total Current Assets</b>	<b>7,790,663</b>	<b>7,090,207</b>
<b>Noncurrent Assets</b>		
Investment in an associate	62,052	54,654
Property and equipment - net	480,657	483,172
Intangible assets - net and goodwill	14,662,396	14,716,498
Deferred tax assets - net	799,477	733,450
Other noncurrent assets	54,376	60,997
<b>Total Noncurrent Assets</b>	<b>16,058,958</b>	<b>16,048,771</b>
<b>TOTAL ASSETS</b>	<b>P23,849,621</b>	<b>P23,138,978</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Trade and other payables	P2,168,401	P2,000,359
Provisions for claims	50,365	50,944
Port concession rights payable - current portion	254,256	237,479
Income and other taxes payable	332,462	197,887
<b>Total Current Liabilities</b>	<b>2,805,485</b>	<b>2,486,669</b>
<b>Noncurrent Liabilities</b>		
Port concession rights payable - net of current portion	8,732,456	8,748,390
Pension liability	170,781	143,857
<b>Total Noncurrent Liabilities</b>	<b>8,903,237</b>	<b>8,892,247</b>
	<b>11,708,722</b>	<b>11,378,916</b>
<b>Equity</b>		
<b>Equity Attributable to Equity Holders of the Parent Company</b>		
Capital stock	2,000,000	2,000,000
Additional paid-in capital	264,300	264,300
Retained earnings	10,234,691	9,910,095
Hedging reserve	(359,842)	(415,403)
Fair value reserve	(5,820)	(5,820)
	<b>12,133,329</b>	<b>11,753,172</b>
<b>Non-controlling Interest</b>	<b>7,570</b>	<b>6,890</b>
<b>Total Equity</b>	<b>12,140,899</b>	<b>11,760,062</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>P23,849,621</b>	<b>P23,138,978</b>

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF PROFIT OR LOSS**

(In Thousands, Except Per Share Data)

	For the second quarter ended June 30		For the six months ended June 30	
	2017	2016	2017	2016
<b>REVENUES FROM OPERATIONS</b>	P2,759,552	P2,431,541	P5,069,469	P4,397,082
<b>GOVERNMENT SHARE IN REVENUES</b>	(509,435)	(458,738)	(896,725)	(772,426)
	<b>2,250,117</b>	<b>1,972,803</b>	<b>4,172,744</b>	<b>3,624,656</b>
<b>COSTS AND EXPENSES EXCLUDING GOVERNMENT SHARE IN REVENUES</b>	<b>(1,073,646)</b>	<b>(1,011,945)</b>	<b>(2,105,358)</b>	<b>(1,963,077)</b>
<b>OTHER INCOME AND EXPENSES</b>				
Finance income	23,922	15,125	42,596	30,031
Finance cost	(142,392)	(145,730)	(285,746)	(292,226)
Others - net	(98,255)	43,322	(190,157)	(5,744)
	<b>(216,725)</b>	<b>(87,283)</b>	<b>(433,307)</b>	<b>(267,939)</b>
<b>CONSTRUCTION REVENUES</b>	<b>312,962</b>	<b>96,754</b>	<b>514,190</b>	<b>240,077</b>
<b>CONSTRUCTION COSTS</b>	<b>(312,962)</b>	<b>(96,754)</b>	<b>(514,190)</b>	<b>(240,077)</b>
	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>959,746</b>	<b>873,575</b>	<b>1,634,079</b>	<b>1,393,640</b>
<b>INCOME TAX EXPENSE</b>				
Current	308,856	271,566	538,061	442,960
Deferred	(44,459)	(30,954)	(89,838)	(64,387)
	<b>264,397</b>	<b>240,612</b>	<b>448,223</b>	<b>378,573</b>
<b>NET INCOME</b>	<b>P695,349</b>	<b>P632,963</b>	<b>P1,185,856</b>	<b>P1,015,067</b>
<b>Income Attributable to</b>				
Equity Holders of the Parent Company	694,633	632,175	P1,184,596	P1,013,686
Non - controlling interest	716	788	1,260	1,381
	<b>P695,349</b>	<b>P632,963</b>	<b>P1,185,856</b>	<b>P1,015,067</b>
<b>Basic/Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company</b>	<b>P0.35</b>	<b>P0.32</b>	<b>P0.59</b>	<b>P0.51</b>

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(In Thousands)

	For the second quarter ended June 30		For the six months ended June 30	
	2017	2016	2017	2016
<b>NET INCOME FOR THE PERIOD</b>	P 695,349	P 632,963	P 1,185,856	P 1,015,067
<b>OTHER COMPREHENSIVE INCOME</b>				
<b>Items that are or may be reclassified to profit or loss</b>				
Cash flow hedge - effective portion	(37,566)	(144,347)	(98,997)	702
Cash flow hedge - reclassified to profit or loss	89,596	38,666	178,369	88,375
Tax on items taken directly to equity	(15,609)	31,704	(23,812)	(26,723)
	36,421	(73,977)	55,560	62,354
<b>OTHER COMPREHENSIVE INCOME FOR THE PERIOD - Net of tax</b>	36,422	(73,977)	55,560	62,354
<b>TOTAL COMPREHENSIVE INCOME</b>	P 731,771	P 558,986	P 1,241,416	P 1,077,421
<b>Total Comprehensive Income Attributable to</b>				
Equity Holders of the Parent Company	731,054	558,198	P 1,240,156	P 1,076,040
Non - controlling interest	716	788	1,260	1,381
	P 731,770	P 558,986	P 1,241,416	P 1,077,421

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

(In Thousands, Except Per Share Data)

	Attributable to Equity Holders of the Parent Company								Non-controlling Interest	Total Equity
	Common Stock	Additional Paid-in Capital	Retained Earnings		Hedging Reserve	Fair Value Reserves	Total	Total		
			Appropriated for Port Development	Unappropriated						
Balance at January 1, 2017	P2,000,000	P264,300	P7,900,000	P2,010,095	(P 415,403)	(P 5,820)	P11,753,172	P6,890	P11,760,062	
Cash dividends - P0.43 a share for ATI	-	-	-	(860,000)	-	-	(860,000)	(580)	(860,580)	
Net income for the period	-	-	-	1,184,596	-	-	1,184,596	1,260	1,185,856	
Other comprehensive income										
Cash flow hedge - effective portion - net of tax	-	-	-	-	(69,298)	-	(69,298)	-	(69,298)	
Cash flow hedge - reclassified to profit or loss - net of tax	-	-	-	-	124,859	-	124,859	-	124,859	
<b>Balance at June 30, 2017</b>	<b>P2,000,000</b>	<b>P264,300</b>	<b>P7,900,000</b>	<b>P2,334,691</b>	<b>(P359,842)</b>	<b>(P 5,820)</b>	<b>P12,133,329</b>	<b>P7,570</b>	<b>P12,140,899</b>	
Balance at January 1, 2016	P2,000,000	P264,300	P4,700,000	P4,070,700	(P 286,578)	(P 5,820)	P10,742,602	P5,024	P10,747,626	
Cash dividends - P0.41 a share for ATI	-	-	-	(820,000)	-	-	(820,000)	(579)	(820,579)	
Purchase of ATIB Shares	-	-	-	-	-	-	-	(219)	(219)	
Net income for the period	-	-	-	1,013,686	-	-	1,013,686	1,381	1,015,067	
Other comprehensive income										
Cash flow hedge - effective portion - net of tax	-	-	-	-	492	-	492	-	492	
Cash flow hedge - reclassified to profit or loss - net of tax	-	-	-	-	61,862	-	61,862	-	61,862	
<b>Balance at June 30, 2016</b>	<b>P2,000,000</b>	<b>P264,300</b>	<b>P4,700,000</b>	<b>P4,264,386</b>	<b>(P 224,225)</b>	<b>(P 5,820)</b>	<b>P10,998,642</b>	<b>P5,606</b>	<b>P11,004,249</b>	

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In Thousands)

	For the second quarter ended June 30		For the six months ended June 30	
	2017	2016	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Income before income tax	P 959,744	873,576	P 1,634,079	P 1,393,640
Adjustments for:				
Depreciation and amortization	309,150	279,181	617,930	553,469
Finance cost	142,392	145,730	285,746	292,226
Finance income	(23,922)	(15,125)	(42,596)	(30,031)
<i>Net unrealized foreign exchange losses</i>	90,171	38,182	180,965	86,027
Equity in net earnings of an associate	(12,642)	(11,065)	(21,726)	(20,856)
Gain on disposals of:				
Property and equipment	(44)	325	(248)	(499)
Intangible assets	-	(2,537)	-	(3,568)
Operating income before working capital changes	1,464,849	1,308,268	2,654,150	2,270,409
Decrease (increase) in:				
Trade and other receivables	(35,209)	(58,727)	5,299	(66,513)
Spare parts and supplies	(17,419)	(15,195)	(40,448)	(29,576)
Prepaid expenses	54,782	123,656	(140,335)	(75,522)
Increase (decrease) in:				
Trade and other payables	312,068	166,424	192,352	206,398
Provisions for claims	319	1,463	(579)	3,653
Income and other taxes payable	86,058	58,803	34,273	22,216
Cash generated from operations	1,865,448	1,584,691	2,704,712	2,331,064
Finance income received	23,477	12,690	35,708	28,787
Finance cost paid	1,142	2,480	954	2,428
Income tax paid	(437,759)	(372,585)	(437,759)	(372,585)
Net cash provided by operating activities	1,452,309	1,227,277	2,303,615	1,989,694
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Acquisitions of:				
Property and Equipment	(17,946)	(17,337)	(47,124)	(24,004)
Intangible assets	(312,962)	(96,754)	(514,190)	(240,077)
Decrease (Increase) in other noncurrent assets	3,400	1,035	4,435	(197)
Proceeds from disposals of:				
Property and Equipment	44	352	248	1,175
Intangible assets	-	4,933	-	5,965
Decrease (Increase) in deposits	309	(332)	3,059	(669)
Dividends received	14,329	9,672	14,329	22,568
Net cash used in investing activities	(312,826)	(98,431)	(539,243)	(235,239)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Payments of:				
Cash dividends	(860,000)	(820,000)	(860,000)	(820,000)
Cash dividend to non-controlling interest	(580)	(579)	(580)	(579)
Port concession rights payable	(192,590)	(192,590)	(385,179)	(357,004)
Purchase of ATIB Shares	-	(219)	-	(219)
Net cash used in financing activities	(1,053,170)	(1,013,388)	(1,245,759)	(1,177,802)
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	86,316	115,458	518,613	576,653
<b>EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	294	4,788	342	2,347
<b>CASH &amp; CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	6,313,552	4,577,515	5,881,207	4,118,761
<b>CASH &amp; CASH EQUIVALENTS AT END OF YEAR</b>	P 6,400,162 P	4,697,761 P	P 6,400,162 P	4,697,761

**SELECTED  
EXPLANATORY NOTES  
June 30, 2017  
(Amounts in Thousands)**

**1. Segment Information**

The Company's segment information became solely Ports in 2010, following the discontinued non-port operations in August 2010. Information with regard to the Company's Port business segment is presented below:

	For the six months ended June 30	
	2017	2016
Revenue	P 5,069,469	P 4,397,082
Intangible Assets (excluding goodwill)	14,620,336	14,620,774
Property and equipment - net	480,657	470,062
Total assets	23,849,621	21,837,976
Total liabilities	11,708,722	10,833,727
Capital expenditures		
Intangible Assets	514,190	240,077
Property and equipment	47,124	24,004
Depreciation and amortization	617,930	553,469

**2. Trade Receivables - net**

Presented below is the aging of the Company's trade receivables - net.

	As of June 30, 2017	As of December 31, 2016 (Audited)
Up to 6 months	P 384,176	P 380,465
Over 6 months to 1 year	-	-
Over 1 year	-	-
Total	P 384,176	P 380,465

**3. Property and Equipment**

A summary of property and equipment follows:

	Port facilities and equipment	Leasehold improvements	Furnitures, fixtures and equipment	Transportation and other equipment	Construction In-progress	June 30, 2017	December 31, 2016 (Audited)
<b>Cost</b>							
Balance at beginning of year	P 143,971	P 551,450	P 426,700	P 170,309	P 18,875	P 1,311,305	P 1,204,392
Additions	640	2,298	22,132	2,839	19,215	47,124	81,711
Disposals	-	-	15,647	(4,848)	-	10,799	(23,741)
Reclassifications	-	966	6,887	700	(8,553)	0	57,014
Retirements	-	-	(58)	-	-	(58)	(8,070)
Balance at end of year	144,611	554,714	471,308	169,000	29,537	1,369,171	1,311,306
<b>Accumulated depreciation and Amortization:</b>							
Balance at beginning of year	116,034	356,260	247,562	108,278	-	828,134	713,362
Additions	4,367	8,023	27,148	10,101	-	49,639	89,095
Disposals	-	-	15,647	(4,848)	-	10,799	(22,786)
Reclassification	-	-	-	-	-	-	56,464
Retirements	-	-	(58)	-	-	(58)	(8,001)
Balance at end of year	120,401	364,283	290,299	113,531	-	888,514	828,134
Carrying Amount	P 24,210	P 190,431	P 181,009	P 55,469	P 29,537	P 480,657	P 483,172



#### 4. Intangible Assets

	Port Concession Rights						Goodwill	Total				
	Upfront Fees	Fixed Fees	Port Infrastructure	SubTotal								
(In Thousands)												
<b>Cost:</b>												
Balance at beginning of year, as previously reported	P	282,000	P	9,279,694	P	12,982,274	P	22,543,967	P	42,060	P	22,586,027
Additions		-		-		514,190		514,190		-		514,190
Disposals		-		-		(141)		(141)		-		(141)
Reclassifications		-		-		(15,923)		(15,923)		-		(15,923)
<b>Balance at end of year</b>		<b>282,000</b>		<b>9,279,694</b>		<b>13,480,401</b>		<b>23,042,094</b>		<b>42,060</b>		<b>23,084,154</b>
<b>Accumulated depreciation and amortization:</b>												
Balance at beginning of year, as previously reported		40,814		2,399,582		5,429,133		7,869,529		-		7,869,529
Additions		5,640		193,298		369,355		568,293		-		568,293
Disposals		-		-		(141)		(141)		-		(141)
Reclassifications		-		-		(15,923)		(15,923)		-		(15,923)
<b>Balance at end of year</b>		<b>46,454</b>		<b>2,592,880</b>		<b>5,782,424</b>		<b>8,421,758</b>		<b>-</b>		<b>8,421,758</b>
<b>Net book value</b>	<b>P</b>	<b>235,546</b>	<b>P</b>	<b>6,686,815</b>	<b>P</b>	<b>7,697,977</b>	<b>P</b>	<b>14,620,336</b>	<b>P</b>	<b>42,060</b>	<b>P</b>	<b>14,662,396</b>

As of December 31, 2016 (Audited)

	Port Concession Rights						Goodwill	Total				
	Upfront Fees	Fixed Fees	Port Infrastructure	SubTotal								
(In Thousands)												
<b>Cost:</b>												
Balance at beginning of year, as previously reported	P	282,000	P	9,279,694	P	12,396,335	P	21,958,029	P	42,060	P	22,000,089
Additions		-		-		832,918		832,918		-		832,918
Disposals		-		-		(186,722)		(186,722)		-		(186,722)
Reclassifications		-		-		(57,014)		(57,014)		-		(57,014)
Retirements		-		-		(3,244)		(3,244)		-		(3,244)
<b>Balance at end of year</b>		<b>282,000</b>		<b>9,279,694</b>		<b>12,982,274</b>		<b>22,543,967</b>		<b>42,060</b>		<b>22,586,027</b>
<b>Accumulated depreciation and amortization:</b>												
Balance at beginning of year, as previously reported		29,534		2,012,986		5,023,243		7,065,763		-		7,065,763
Additions		11,280		386,596		649,561		1,047,437		-		1,047,437
Disposals		-		-		(184,107)		(184,107)		-		(184,107)
Reclassifications		-		-		(56,464)		(56,464)		-		(56,464)
Retirements		-		-		(3,100)		(3,100)		-		(3,100)
<b>Balance at end of year</b>		<b>40,814</b>		<b>2,399,582</b>		<b>5,429,133</b>		<b>7,869,529</b>		<b>-</b>		<b>7,869,529</b>
<b>Net book value</b>	<b>P</b>	<b>241,186</b>	<b>P</b>	<b>6,880,112</b>	<b>P</b>	<b>7,553,140</b>	<b>P</b>	<b>14,674,438</b>	<b>P</b>	<b>42,060</b>	<b>P</b>	<b>14,716,498</b>

#### 5. Trade and Other Payables

	June 30, 2017		December 31, 2016 (Audited)	
Trade	P	74,535	P	129,655
Accrued expenses:				
Marketing, commercial and promotion		325,141		261,910
Personnel costs		151,422		161,570
Finance costs		154,818		157,198
Professional fees		152,659		156,105
Repairs and maintenance		112,638		97,743
Corporate social responsibility		26,004		38,830
Rental		37,192		31,145
Trucking Expenses		28,254		28,083
Security expenses		42,588		12,417
Utilities		10,950		10,495
Safety and environment		1,904		1,897
Miscellaneous accrued expenses		176,874		98,753
Due to government agencies		599,713		532,515
Equipment acquisitions		71,524		110,381
Shippers' and brokers' deposits		73,763		76,233
Due to related parties		12,394		9,115
Other Payables		116,028		86,314
	<b>P</b>	<b>2,168,401</b>	<b>P</b>	<b>2,000,359</b>

## 6. Other Income and Expenses

Finance cost is broken down as follows:

	For the six months ended June 30			
	2017		2016	
Interest on port concession rights payable	P	281,705	P	288,135
Interest component of pension expense		3,794		3,977
Interest on bank loans/credit facilities		247		114
	P	285,746	P	292,226

Finance income is broken down as follows:

	For the six months ended June 30			
	2017		2016	
Interest on cash in banks and short-term investments	P	41,690	P	29,283
Accretion of rental deposits		906		748
	P	42,596	P	30,031

Others consisted of the following:

	For the six months ended June 30			
	2017		2016	
Equity in net earnings of an associate	P	21,726	P	20,856
Income from insurance claims		264		73,466
Development fund		7,720		6,217
Penalty charges for late delivery		3,893		-
Management income		4,096		4,626
Foreign exchange (losses) gains - others		231		(120)
Lease and other income - net		3,507		4,405
Foreign exchange losses - port concession rights payable		(50,286)		(26,819)
Foreign exchange losses -cash flow hedge		(181,308)		(88,375)
	P	(190,157)	P	(5,744)

Foreign exchange gains (losses) – port concession rights payable resulted from revaluation of foreign currency denominated port concession rights payable.

## 7. Financial Risk Management Objectives and Policies

The Company has various financial assets and liabilities such as cash and cash equivalents, trade and other receivables, deposits and trade and other payables, which arise directly from its operations. The main purpose of these financial instruments is to raise financing for the Group's capital expenditures and operations. Other financial instruments include AFS financial assets.

The main risks arising from the Company's financial instruments are interest rate risk, liquidity risk, credit risk, and foreign currency risk. The BOD reviews and agrees on policies for managing each of these risks.

### Interest Rate Risk

The Company's interest rate risk management policy centers on reducing the Company's overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Company's cash and cash equivalents.

The interest rate profile of the Company's interest bearing financial instrument is as follows:

	June 30, 2017	December 31, 2016 (Audited)
<b>Fixed Rate Instruments</b>		
Cash and cash equivalents	P 6,399,563	P 5,880,613

#### *Fair Value Sensitivity Analysis for Fixed Rate Instruments*

The Company does not account for any fixed rate financial assets and liabilities at fair value through consolidated statements of income; therefore, a change in interest rates at the reporting date would not affect consolidated statements of income.

#### Liquidity Risk

The Company monitors its risk to a shortage of funds using a liquidity planning tool. This tool considers the maturity of both the Company's financial investments and financial assets and projected cash flows from operations, among others. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

As of June 30, 2017	Carrying Amount	Contractual Cash Flows					Total
		On demand	Less than 3 months	3 to 12 months	1 to 5 years	>5 years	
Trade and other payables	P 2,168,401	P 932,357	P 141,014	P 1,095,030	P -	P -	P 2,168,401
Port concession rights payable	8,986,712	-	195,624	586,871	3,973,017	9,583,995	14,339,508
<b>Total</b>	<b>P 11,155,114</b>	<b>P 932,357</b>	<b>P 336,638</b>	<b>P 1,681,902</b>	<b>P 3,973,017</b>	<b>P 9,583,995</b>	<b>P 16,507,909</b>

As of December 31, 2016 (Audited)	Carrying Amount	Contractual Cash Flows					Total
		On demand	Less than 3 months	3 to 12 months	1 to 5 years	>5 years	
Trade and other payables	P 2,000,359	P 761,222	P 425,565	P 813,572	P -	P -	P 2,000,359
Port concession rights payable	8,985,869	-	194,019	582,056	3,962,327	9,986,285	14,724,687
<b>Total</b>	<b>P 10,986,228</b>	<b>P 761,222</b>	<b>P 619,584</b>	<b>P 1,395,628</b>	<b>P 3,962,327</b>	<b>P 9,986,285</b>	<b>P 16,725,046</b>

#### Credit Risk

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. A regular review and evaluation of accounts is being executed to assess the credit standing of customers. In addition, a portion of revenues is on cash basis.

With respect to credit risk arising from the other financial assets of the Company, which comprise of cash and cash equivalents, nontrade receivables, deposits, and available-for-sale investments, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. Since the Company trades only with recognized third parties, there is no requirement for collateral.

Financial information on the Company's maximum exposure to credit risk, without considering the effects of collaterals and other risk mitigation techniques, is presented below.

	As of June 30, 2017		As of December 31, 2016 (Audited)	
Cash and cash equivalent	P	6,399,563	P	5,880,613
Trade and other receivables - net		427,183		426,466
Deposits		32,772		34,958
AFS financial assets		2,652		2,652
	P	6,862,167	P	6,344,689

There are no significant concentrations of credit risk within the Company.

As of June 30, 2017, 100% of the total trade and other receivables which are neither past due nor impaired are of high grade quality.

#### Foreign Currency Risk

The Company has foreign currency financial assets and liabilities arising from US dollar (USD)-denominated revenues, lease payments, PPA fees, and other foreign currency-denominated purchases by operating units.

The Company's policy is to manage its foreign currency risk by using a combination of natural hedges and selling foreign currencies at spot rates where necessary to address short-term imbalances.

As part of its foreign currency risk strategy, commencing July 1, 2014, the Company hedges the spot exchange risk on the highly probable forecast US dollar revenue transactions using a non-derivative financial instrument, port concession rights payable, which is denominated in US dollar. The financial liability creates an exposure to the functional currency which offsets the foreign currency exposure on the highly probable US dollar revenue stream. This type of hedging relationship is designated as cash flow hedge.

The Company has assessed that 80% of the US dollar denominated stevedoring revenue for the designated period is highly probable. However, the Company has designated 67% of the monthly US dollar revenue as the hedged item for the next three years from the date of designation i.e. July 1, 2014.

The Company uses the port concession rights payable as a hedging instrument to hedge the spot exchange risk in the highly probable forecast transactions.

The Company's foreign currency-denominated accounts are as follows:

	As of June 30, 2017	As of December 31, 2016 (Audited)
<b>Assets</b>		
Cash and cash equivalents	US\$773	US\$307
Trade and other receivables	126	122
	899	429
<b>Liabilities</b>		
Trade and other payables	2,239	1,235
Port concession rights payable	147,837	149,341
	150,076	150,576
Net foreign currency-denominated liabilities	(US\$149,177)	(US\$150,147)
Peso equivalent	(P7,528,963)	(P7,465,309)

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Company's income before income tax and equity.

Increase/Decrease in U.S. dollar Exchange Rate	Effect on Income Before Income Tax		Effect on Equity
<b>June 30, 2017</b>			
+5%	P	(376,448) P	(263,514)
-5%		376,448	263,514
<b>December 31, 2016 (Audited)</b>			
+5%	P	(373,265) P	(261,286)
-5%		373,265	261,286

### Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company considers capital to include paid-up capital, retained earnings, and other reserves. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust its capital structure, the Company may adjust the dividend payment to shareholders, return to capital shareholders or issue new shares. No changes were made in the objectives, policies or processes during the period ended June 30, 2017.

The Company is not subject to externally imposed capital requirements.

The table below shows the capital structure of the Company.

	June 30, 2017		December 31, 2016 (Audited)	
Capital Stock	P	2,000,000	P	2,000,000
Additional paid-in capital		264,300		264,300
Retained Earnings		10,234,691		9,910,095
Hedging reserve		(359,842)		(415,403)
Fair value reserve		(5,820)		(5,820)
Total	P	12,133,329	P	11,753,172

## 8. Financial Instruments

The table below presents a comparison by category of carrying amounts and estimated fair values of all the Company's financial instruments.

	As of June 30, 2017		As of December 31, 2016 (Audited)	
	Carrying Values	Fair Values	Carrying Values	Fair Values
<b>Financial assets:</b>				
<b>Loans and receivables:</b>				
Cash and cash equivalents	P 6,400,162	P 6,400,162	P 5,881,207	P 5,881,207
Trade and other receivables - net	427,183	427,183	426,466	426,466
Deposits	32,772	39,577	34,958	41,426
	6,860,117	6,866,922	6,342,631	6,349,099
AFS financial assets	3,000	2,652	2,652	2,652
	P 6,863,117	P 6,869,574	P 6,345,283	P 6,351,751
<b>Financial liabilities:</b>				
<b>Other Financial liabilities:</b>				
Trade and other payables	P 2,168,401	P 2,168,401	P 2,000,359	P 2,000,359
Port concession rights payable	8,986,712	9,836,700	8,985,870	10,416,292
	P 11,155,114	P 12,005,101	P 10,986,228	P 12,416,651

### Fair Value of Financial Instruments

The fair values of cash and cash equivalents, trade and other receivables, and trade and other payables are approximately equal to their carrying amounts due to the short-term nature of these transactions.

### *Nonderivative Financial Instruments*

Quoted market prices have been used to determine the fair values of listed available-for-sale investments. The fair values of unlisted AFS financial assets are based on cost since the fair values are not readily determinable.

For noninterest-bearing deposits, the fair value is estimated as the present value of all future cash discounted using the prevailing market rate of interest for a similar instrument. The discount rates used were 3.81% and 2.91% in 2017 and 2016, respectively.

The fair value of port concession rights payable was estimated at the present value of all future cash flows discounted using 5.92% and 11.48% for South Harbor and Batangas Container Terminal, respectively.

### Fair Value Hierarchy

The table below analyses financial instruments carried at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., prices) or indirectly (i.e., derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### Fair Value Hierarchy

As of June 30, 2017		Level 1		Level 2		Level 3	
AFS financial assets	P	933	P	-	P	1,719	
Port concession rights payable		-		9,836,700		-	
	P	933	P	9,836,700	P	1,719	

As of December 31, 2016 (Audited)		Level 1		Level 2		Level 3	
AFS financial assets	P	933	P	-	P	1,719	
Port concession rights payable		-		10,416,292		-	
	P	933	P	10,416,292	P	1,719	

There have been no transfers from one level to another in 2017 and 2016.