



SEC Number: 133653  
File Number: \_\_\_\_\_

**ASIAN TERMINALS, INC.**  
(Company's Full Name)

**A. Bonifacio Drive, Port Area Manila, Philippines**  
(Company's Address)

**(632) 528-6000**  
(Telephone Number)

**December 31**  
**Calendar Year Ending**  
(Month & Day)

**SEC Form 17-Q**  
Form Type

\_\_\_\_\_  
Amendment Designation (if applicable)

**September 30, 2015**  
Period Ended Date

\_\_\_\_\_  
(Secondary License Type and File Number)

cc: Philippine Stock Exchange

**ASIAN TERMINALS, INCORPORATED**

**Securities and Exchange Commission**

**SEC FORM 17-Q**

*Quarterly Report Pursuant to Section 17 of the Securities Regulation Code and SRC Rule 17-2(b) thereunder*

1. For the quarter ended : **September 30, 2015**
2. Commission identification Number : **133653**
3. BIR Tax Identification No. : **330-000-132-413-V**
4. Exact name of issuer as specified in its charter : **ASIAN TERMINALS, INC.**
5. Province, country or other jurisdiction of incorporation or organization: **Manila, Philippines**
6. Industry Classification Code : \_\_\_\_\_ (SEC Use Only)
7. Address of issuer's principal office : **A. Bonifacio Drive South  
Harbor, Port Area, Manila**
8. Issuer's telephone number, including area code : **528-6000 (telephone number),  
1018 (area code)**
9. Former name, former address and former fiscal year, if changed since last report: **A. Bonifacio Drive,  
South Harbor Port Area, Manila**

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class	Number of shares of common stock outstanding and amount of debt outstanding
Capital stock – common	2,000,000,000 shares

11. Are any or all of the securities listed on the Stock Exchange?

Yes [ X ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Philippine Stock Exchange Common Shares

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ X ] No [ ]

(b) has been subject to such filing requirements for the past 90 days.

Yes [ X ] No [ ]

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**PART I - FINANCIAL INFORMATION**

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**Item 1. Financial Statements**

With reference to the attached interim financial statements:

- There were no common stock equivalents issued during the period. As such, basic and diluted earnings per share were the same. Earnings per share for the period are shown in the accompanying Consolidated Statements of Comprehensive Income.
- The Company applied Philippine Financial Reporting Standards (PFRS) in preparing the consolidated financial statements.
- The same accounting policies and methods of computations were followed in the interim financial statements as compared with the most recent annual financial statements.
- Information regarding the business segment is reported under item 1 of the attached Selected Explanatory Notes.
- There was no material event subsequent to the end of this interim that had not been reflected in the financial statements of this interim period.
- There had been no uncertainties known to management that would cause the financial information not to be indicative of future operating results and financial condition.

**New Standards, Amendments to Standards and Interpretations**

The following are the new standards, amendment to standards, and interpretations, which are effective January 1, 2015 and are applicable to the Company and none of these is expected to have a significant effect on the consolidated financial statements:

- *Defined Benefit Plans: Employee Contributions (Amendments to PAS 19)*. The amendments apply to contributions from employees or third parties to defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary.
- *Annual Improvements to PFRSs: 2010 – 2012 and 2011 - 2013 Cycles* – Amendments were made to a total of nine standards, with changes made to the standards on business combinations and fair value measurement in both cycles. Most amendments will apply prospectively for annual periods beginning on or after July 1, 2014. Earlier application is permitted, in which case the related consequential amendments to other PFRSs would also apply. Special transitional requirements have been set for amendments to the following standards: PFRS 2, PAS 16, PAS 38 and PAS 40.

**To be adopted on January 1, 2018**

- *PFRS 9 Financial Instruments*. PFRS 9, published in July 2014, replaces the existing guidance in PAS 39, *Financial Instruments: Recognition and Measurement*. PFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from PAS 39.

## Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

### Consolidated Results of Operations for the nine months ended September 30, 2015

Revenues for the nine months ended September 30, 2015 amounted to P6,132.5 million, 3.1% higher compared to P5,946.5 million in the same period last year. Revenues were up from last year as a result of the following: 1) higher international containerized volume in Batangas by 106.7%; 2) higher general cargo volume in South Harbor by 9.7%; and 3) higher domestic containerized volume, RORO units, and number of passengers in Batangas port by 96.5%, 16.2% and 10.3%, respectively.

Cost and expenses for the nine months of 2015 went up by 3.2% to P3,926.9 million from P3,806.2 million in the same period last year. Labor costs grew by 13.1% to P832.8 million in 2015 from P736.5 million last year due to increase in headcount to support higher volumes handled and salary rate increases. Depreciation and amortization of P682.2 million in 2015 increased by 6.8% from P639.0 million last year on account of additions to intangible assets. Taxes and licenses in 2015 of P217.4 million were up by 35.1% from P161.0 million in 2014 due to higher realty tax on account of additional areas and equipment, and higher business tax on account of higher revenues. Rental of P143.9 million in 2015 were higher by 38.8% compared to P103.7 million in the same period last year due to forklift and crane rentals relative to higher volumes, and additional space rentals. Security, health, environment and safety of P136.2 million in 2015 increased by 33.6% from P102.0 million in 2014 due to wage increase, additional deployment of security guards during operations in Batangas, and higher safety costs. Management fees in 2015 were higher by 2.4% to P78.2 million compared to P76.4 million last year. Other expenses in 2015 of P144.8 million increased by 21.9% from P118.8 million last year due to higher expenses related to hauling and shifting, brokerage, travel, and corporate social responsibility.

Port authorities' share in gross revenues in 2015 declined by 9.1% to P1,098.2 million from P1,208.0 million last year on account of lower effective PPA variable fee rate. Equipment running costs decreased by 7.5% to P376.4 million this year from P406.9 million last year due to lower fuel costs. Insurance in 2015 of P47.3 million were lower by 17.4% compared to P57.3 million in 2014 due to lower property insurance premiums. Professional fees of P39.4 million in 2015 went down by 10.1% from P43.9 million in 2014 as last year included consultancy fees related to contract extension in ATIB. Facilities-related expenses totaled to P109.6 million in 2015, 5.8% lower than P116.4 million in 2014 due to lower repair costs for building, pavements, wharves and various repairs and lower IT costs. General transport decreased by 49.7% to P16.8 million in 2015 from P33.3 million in 2014 on account of lower trucking costs.

Finance costs in 2015 of P401.6 million went down by 1.1% from P406.2 million in 2014 following lower interest expense on concession rights payable. Finance income in 2015 of P37.9 million went up by 64.2% from P23.1 million last year on account of higher interest rates for Money Market Placement and higher cash balance. Others-net amounted to negative P39.1 million in 2015 while in 2014 Others-net amounted to P189.6 million. This year included realized forex loss on dollar-denominated concession rights payable of P21.5 million and unrealized forex loss on cash flow hedge of P57.2 million while last year included net forex gain on cash flow hedge of P188.2 million.

Income before income tax in the third quarter of 2015 of P1,802.8 million was lower by 7.4% compared to P1,946.8 million in the same period last year. Provision for income tax of P495.3 million in 2015 was 10.2% lower than P551.6 million in the same period last year.

Net income amounted to P1,307.5 million for the nine months ended September 30, 2015, 6.3% lower than P1,395.2 million for the same period last year. Excluding the foreign exchange gain (losses) attributable to concession rights payable, net income would have been P1,362.6 million for the nine months ended September 30, 2015, 2.9% higher than P1,324.2 million for the same period last year. Earnings per share this year was P0.65, last year was P0.70.

The Company is affected by the local and global trade environment. Factors that could cause actual results of the Company to differ materially include, but are not limited to:

- material adverse change in the Philippine and the global economic and industry conditions;
- natural events (earthquake and other major calamities); and

- material changes in foreign exchange rates.

In the nine months of 2015:

- There had been no known trend, demand, commitment, event or uncertainty that had or are reasonably expected to have a material favorable or unfavorable impact on the Company's liquidity or revenues from continuing operations, other than those discussed in this report.
- There had been no significant element of income that did not arise from the Company's continuing operations.
- There had been no seasonal factor that had a material effect on the financial condition and results of operations.
- There had been no event known to management that could trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- There had been no material off-balance sheet transaction, arrangement, obligation (including contingent obligation), and other relationship of the Company with unconsolidated entity or other person created during the period that would address the past and would have a material impact on future operations.

### **Consolidated Financial Condition**

Total assets as of September 30, 2015 grew by 0.3% to P19,937.0 million from P19,870.7 million as of December 31, 2014. Current assets increased by 0.6% to P4,749.6 million as of September 30, 2015 from P4,723.2 million as of December 31, 2014. Cash and cash equivalents of P3,611.1 million as of September 30, 2015 went up by 0.1% from P3,606.9 million as of December 31, 2014. Trade and other receivables-net went down by 21.0% to P378.1 million as of September 30, 2015 from P478.8 million as of end 2014 on account of collections for the third quarter. Spare parts and supplies-net of P230.8 million as of September 30, 2014 were higher by 18.8% compared to P194.3 million as of December 31, 2014. Prepaid expenses as of September 30, 2015 amounted to P529.6 million, 19.5% up from P443.3 million as of December 31, 2014 on account of the unamortized portion of prepaid real property and business taxes for the year.

Total noncurrent assets went up by 0.3% to P15,187.4 million as of September 30, 2015 from P15,147.5 million as of December 31, 2014. Investment in an associate decreased by 0.5% to P59.1 million as of September 30, 2015 from P59.4 million as of December 31, 2014 following cash dividend received from an associate. Property and equipment-net of P482.4 million as of September 30, 2015 went up by 5.9% from P455.6 million as of December 31, 2014. Additions to property and equipment which were not subject of the service concession arrangement totaled P79.7 million. Intangible assets-net dropped by 0.8% to P14,057.2 million as of September 30, 2014 from P14,175.4 million as of December 31, 2014 on account of amortization for the period. Acquisitions of intangible assets which consisted of civil works and cargo handling equipment that were subject of the service concession arrangement amounted to P514.6 million in 2015. Deferred tax assets – net of P526.4 million as of September 30, 2015 were up by 36.1% from P386.9 million as of December 31, 2014 due to additional deferred tax on concession rights payable. Other noncurrent assets declined by 11.2% to P62.3 million as of September 30, 2015 from P70.2 million as of December 31, 2014 due to amortization of input taxes on additions to property and equipment and intangible assets.

Total liabilities decreased by 2.5% to P9,629.2 million as of September 30, 2015 from P9,873.3 million as of December 31, 2014. Trade and other payables went down by 22.0% to P1,452.6 million as of September 30, 2015 from P1,861.7 million as of December 31, 2014. Trade and other payables are covered by agreed payment schedules. Provisions for claims of P53.2 million as of September 30, 2015 increased by 4.8% from P50.8 million as of December 31, 2014 due to additional provisions for claims relating to cargo, labor, and civil cases. Concession rights payable (current and noncurrent) went up by 2.8% to P7,843.4 million as of September 30, 2015 from P7,629.4 million as of December 31, 2014 due to depreciation of Philippine Peso against the US Dollar. Income and other taxes payable of P122.8 million as of September 30, 2015 was lower by 41.4% compared to P209.6 million as of December 31, 2014 due to payments of income tax for the period. Pension liability of P157.1 million went up by 29.0% as of September 30, 2015 from P121.8 million as of December 31, 2014.

## Consolidated Cash Flows

Net cash provided by operating activities in the third quarter of 2015 was P1,838.1 million, 9.6% lower than P2,033.0 million in the same period last year due to payment of trade payables and increase in prepaid expenses.

Net cash used in investing activities in the third quarter of 2015 was P556.4 million, 52.4% higher than P365.1 million in the same period last year due to higher acquisition of property and equipment and intangible assets.

Net cash used in financing activities in the third quarter of 2015 was P1,279.0 million, 8.6% higher than P1,177.6 million in the same period last year due to higher payments of cash dividends.

## Key Performance Indicators (KPI)

KPIs discussed below were based on consolidated amounts as portions pertaining to the Company's subsidiary ATI Batangas, Inc. (ATIB) were not material. As of end September 2015:

- ATIB's total assets were only 4.8% of the consolidated total assets
- Income before other income and expense for ATIB was only 11.4% of consolidated income before other income and expenses.

Consolidated KPI	Manner of Calculation	As of September 30		Discussion
		2015	2014	
Return on Capital Employed	Percentage of annualized income before other income and expenses <sup>1</sup> over capital employed	15.7%	17.1%	Decreased due to higher capital employed.
Return on Equity attributable to equity holders of the parent	Percentage of annualized net income over equity attributable to equity holders of the parent	17.2%	18.3%	Decreased due to higher equity.
Current ratio	Ratio of current assets over current liabilities	2.68 : 1.00	2.26 : 1.00	Improved due to lower current liabilities.
Asset to equity ratio	Ratio of total assets over equity attributable to equity holders of the parent	1.94 : 1.00	2.00 : 1.00	Decreased due to higher equity.
Debt to equity ratio	Ratio of total liabilities over equity attributable to equity holders of the parent	0.93 : 1.00	1.00 : 1.00	Improved due to higher equity.
Days Sales in Receivables (DSR)	Gross trade receivables over revenues multiplied by number of days	10 days	11 days	Improved due to collection efforts.
Reportable Injury Frequency Rate (RIFR) <sup>2</sup>	Number of reportable injuries within a given accounting period relative to the total number of hours worked in the same accounting period.	1.51	2.40	Improved as a result of extensive safety campaign and strict implementation of policy on health, safety and environment.

<sup>1</sup> Income before other income and expenses is defined as income before net financing costs, forex gains or losses and others.

<sup>2</sup> RIFR is the new KPI for injuries introduced in 2014 to replace LTIFR. RIFR is a more stringent KPI as it covers not only Lost Time Injuries (LTIs) but also Medical Treatment Injuries (MTIs) and Fatalities incidents.

## PART II. OTHER INFORMATION

On April 23, 2015, the Board of Directors of ATI approved a cash dividend of P0.41 per share to stockholders on record as of May 15, 2015. Dividends were paid on June 10, 2015. As of date of this report, the Company has ordinary shares only.

### Submissions of SEC Form 17-C:

<b>Date Filed</b>	<b>Reference</b>	<b>Particulars</b>
February 12, 2015	SEC 17-C	Notice of Guidelines for Nominations for Election to the Board of Directors
February 25, 2015	SEC 17-C	Setting the date, venue, agenda and record date of the 2015 Annual Stockholders' Meeting and closing of stock and transfer book
March 11, 2015	SEC 17-C	Approval of the 2014 Audited Financial Statements and appointment of the independent auditors for 2015
April 27, 2015	SEC 17-C	Declaration of cash dividends record and payment dates, results of the Annual Stockholders' Meeting
May 8, 2015	SEC 17-C	Certification of Independent Directors
May 8, 2015	SEC 17-C	Audit Committee Annual Self-Assessment Report
July 24, 2015	SEC 17-C	Receipt of resignation of director, Mr. Flemming Dalgaard effective August 20, 2015
August 24, 2015	SEC 17-C	Election of Ms. Sara Mohd Amin Ahmad Mohd Falaknaz, as director filling the vacancy left by Mr. Dalgaard and her appointment as member of Executive Committee Board Approval of the renewal of the Management Contract between ATI and POMS for another 5 years subject to ratification of stockholders in the next annual meeting.
October 5, 2015	SEC 17-C	Signing of the "Contract for the Management, Operation, Maintenance and Development of Phase 1, Port of Batangas" last October 2, 2015 by Asian Terminals, Inc., ATI Batangas, Inc., and Philippine Ports Authority. The Contract is effective from October 1, 2015 until September 30, 2025.



SIGNATURES

Pursuant to the requirements of the Revised Securities Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

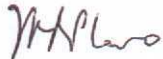
ASIAN TERMINALS, INCORPORATED  
by:



**JOSE TRISTAN P. CARPIO**  
Vice President and Chief Financial Officer

Date : November 13, 2015

Principal Financial/Accounting Officer:



**MARICAR B. PLENO**  
Assistant Vice President for Accounting and Financial Planning

Date : November 13, 2015

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(In Thousands)

	September 30, 2015 (Unaudited)	December 31, 2014 (Audited)
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	P3,611,119	P3,606,926
Trade and other receivables - net	378,080	478,795
Spare parts and supplies	230,758	194,263
Prepaid expenses	529,625	443,250
<b>Total Current Assets</b>	<b>4,749,582</b>	<b>4,723,234</b>
<b>Noncurrent Assets</b>		
Investment in an associate	59,051	59,374
Property and equipment - net	482,355	455,625
Intangible assets - net	14,057,229	14,175,435
Deferred tax assets - net	526,409	386,883
Other noncurrent assets	62,346	70,179
<b>Total Noncurrent Assets</b>	<b>15,187,390</b>	<b>15,147,496</b>
<b>TOTAL ASSETS</b>	<b>P19,936,972</b>	<b>P19,870,730</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Trade and other payables	P1,452,637	P1,861,686
Provisions for claims	53,209	50,750
Port concession rights payable - current portion	146,435	134,029
Income and other taxes payable	122,783	209,567
<b>Total Current Liabilities</b>	<b>1,775,064</b>	<b>2,256,032</b>
<b>Noncurrent Liabilities</b>		
Port concession rights payable - net of current portion	7,697,006	7,495,409
Pension liability	157,121	121,829
<b>Total Noncurrent Liabilities</b>	<b>7,854,127</b>	<b>7,617,238</b>
	<b>9,629,191</b>	<b>9,873,270</b>
<b>Equity</b>		
<b>Equity Attributable to Equity Holders of the Parent Company</b>		
Capital stock	2,000,000	2,000,000
Additional paid-in capital	264,300	264,300
Retained earnings	8,326,608	7,841,267
Hedging reserve	(282,210)	(106,838)
Fair value reserve	(5,820)	(5,820)
	<b>10,302,878</b>	<b>9,992,909</b>
<b>Non-controlling Interest</b>	<b>4,903</b>	<b>4,551</b>
<b>Total Equity</b>	<b>10,307,781</b>	<b>9,997,460</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>P19,936,972</b>	<b>P19,870,730</b>

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF PROFIT OR LOSS**  
(In Thousands, Except Per Share Data)

	For the third quarter ended September 30		For the nine months ended September 30	
	2015	2014	2015	2014
<b>REVENUES FROM OPERATIONS</b>	<b>P1,846,390</b>	<b>P2,023,775</b>	<b>P6,132,514</b>	<b>P5,946,465</b>
<b>COSTS AND EXPENSES</b>	<b>(1,287,972)</b>	<b>(1,319,409)</b>	<b>(3,926,946)</b>	<b>(3,806,221)</b>
<b>OTHER INCOME AND EXPENSES</b>				
Finance cost	(133,367)	(134,825)	(401,643)	(406,174)
Finance income	11,456	8,195	37,933	23,108
Others - net	(27,308)	66,117	(39,060)	189,631
	<b>(149,219)</b>	<b>(60,513)</b>	<b>(402,770)</b>	<b>(193,435)</b>
<b>CONSTRUCTION REVENUES</b>	<b>278,279</b>	<b>164,762</b>	<b>514,577</b>	<b>373,138</b>
<b>CONSTRUCTION COSTS</b>	<b>(278,279)</b>	<b>(164,762)</b>	<b>(514,577)</b>	<b>(373,138)</b>
	-	-	-	-
<b>INCOME BEFORE INCOME TAX</b>	<b>409,199</b>	<b>643,853</b>	<b>1,802,798</b>	<b>1,946,809</b>
<b>INCOME TAX EXPENSE</b>				
Current	135,350	200,081	559,660	563,641
Deferred	(28,360)	(18,472)	(64,367)	(12,042)
	<b>106,990</b>	<b>181,609</b>	<b>495,293</b>	<b>551,599</b>
<b>NET INCOME</b>	<b>P302,209</b>	<b>P462,244</b>	<b>P1,307,505</b>	<b>P1,395,210</b>
<b>Income Attributable to</b>				
Equity Holders of the Parent Company	<b>P301,461</b>	<b>P461,811</b>	<b>P1,305,341</b>	<b>P1,393,457</b>
Non - controlling interest	748	433	2,164	1,753
	<b>P302,209</b>	<b>P462,244</b>	<b>P1,307,505</b>	<b>P1,395,210</b>
<b>Basic/Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company</b>	<b>P0.15</b>	<b>P0.23</b>	<b>P0.65</b>	<b>P0.70</b>

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(In Thousands)

	For the third quarter ended September 30		For the nine months ended September 30	
	2015	2014	2015	2014
<b>NET INCOME FOR THE PERIOD</b>	<b>P302,209</b>	<b>P462,243</b>	<b>P1,307,505</b>	<b>P1,395,210</b>
<b>OTHER COMPREHENSIVE INCOME</b>				
<b>Items that are or may be reclassified to profit or loss</b>				
Cash flow hedge - effective portion	(244,373)	(191,153)	(299,409)	(191,153)
Cash flow hedge - reclassified to profit or loss	27,930	-	48,877	-
Tax on items taken directly to equity	64,933	57,346	75,159	57,346
	(151,510)	(133,807)	(175,372)	(133,807)
<b>OTHER COMPREHENSIVE INCOME FOR THE PERIOD - Net of tax</b>	<b>(151,510)</b>	<b>(133,807)</b>	<b>(175,372)</b>	<b>(133,807)</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>P150,699</b>	<b>P328,436</b>	<b>P1,132,132</b>	<b>P1,261,403</b>
<b>Total Comprehensive Income Attributable to</b>				
Equity Holders of the Parent Company	P149,951	P328,002	P1,129,968	P1,259,650
Non - controlling interest	748	434	2,164	1,753
	<b>P150,699</b>	<b>P328,436</b>	<b>P1,132,132</b>	<b>P1,261,403</b>

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
(In Thousands, Except Per Share Data)

	Attributable to Equity Holders of the Parent Company							Total Equity
	Retained Earnings			Fair Value Reserves		Non-controlling Interest	Total	
	Common Stock	Additional Paid-in Capital	Appropriated for Port Development	Unappropriated	Hedging Reserve			
Balance at January 1, 2015	P2,000,000	P264,300	P4,700,000	P3,141,267	(P 106,838)	P4,551	P9,997,460	
Cash dividends - P0.41 a share for ATI	-	-	-	(820,000)	-	(830)	(820,830)	
Purchase of ATIB shares	-	-	-	-	-	(982)	(982)	
Net income for the period	-	-	-	1,305,341	-	2,164	1,307,505	
Other comprehensive income	-	-	-	-	-	-	-	
Cash flow hedge - effective portion - net of tax	-	-	-	-	(209,586)	-	(209,586)	
Cash flow hedge - reclassified to profit or loss - net of tax	-	-	-	-	34,214	-	34,214	
Balance at September 30, 2015	P2,000,000	P264,300	P4,700,000	P3,626,608	(P 282,210)	P4,903	P10,307,781	
Balance at January 1, 2014	P2,000,000	P264,300	P4,700,000	P1,953,749	P	P3,104	P8,915,333	
Cash dividends - P0.35 a share for ATI	-	-	-	(700,000)	-	(830)	(700,830)	
Net income for the period	-	-	-	1,393,457	-	1,753	1,395,210	
Other comprehensive income	-	-	-	-	-	-	-	
Cash flow hedge - effective portion - net of tax	-	-	-	-	(133,807)	-	(133,807)	
Balance at September 30, 2014	P2,000,000	P264,300	P4,700,000	P2,647,206	P	P4,027	P9,475,906	

**ASIAN TERMINALS, INC. AND A SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In Thousands)

	For the third quarter ended September 30		For the nine months ended September 30	
	2015	2014	2015	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Income before income tax	P409,201	P643,851	P1,802,798	P1,946,808
Adjustments for:				
Depreciation and amortization	231,797	224,665	682,224	638,956
Finance cost	133,368	134,825	401,643	406,174
Finance income	(11,456)	(8,195)	(37,933)	(23,108)
Net unrealized foreign exchange losses	33,275	4,290	55,780	(113,187)
Equity in net earnings of an associate	(9,486)	(10,237)	(26,544)	(24,959)
Loss (gain) on disposals of:				
Property and equipment	(247)	(635)	(718)	-
Intangible assets	(323)	-	2,063	-
Amortization of noncurrent prepaid rental	-	246	-	738
Provisions for inventory obsolescence	-	2,608	-	7,825
<i>Operating income before working capital changes</i>	<i>786,129</i>	<i>991,418</i>	<i>2,879,313</i>	<i>2,839,247</i>
Decrease (increase) in:				
Trade and other receivables	37,220	(92,587)	101,596.39	(55,683)
Spare parts and supplies	(20,564)	(7,087)	(36,495)	(18,058)
Prepaid expenses	55,868	70,284	(86,375)	47,622
Increase (decrease) in:				
Trade and other payables	(21,045)	(12,869)	(377,370)	(224,536)
Provisions for claims	8,263	6,464	2,459	2,526
Income and other taxes payable	(39,433)	(45,710)	4,046	(12,848)
Cash generated from operations	806,438	909,913	2,487,174	2,578,270
Finance cost paid	481	(37)	1,445	(349)
Income tax paid	(149,607)	(188,296)	(650,491)	(544,936)
<b>Net cash provided by operating activities</b>	<b>657,312</b>	<b>721,580</b>	<b>1,838,128</b>	<b>2,032,985</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Acquisitions of:				
Property and Equipment	(25,624)	(32,840)	(79,709)	(60,124)
Intangible assets	(278,279)	(164,763)	(514,577)	(373,139)
Decrease in other noncurrent assets	2,760	9,410	9,156	16,003
Proceeds from disposals of:				
Property and Equipment	247	635	718	54
Intangible assets	322	18,379	1,475	18,379
Decrease (Increase) in deposits	(7)	(93)	(343)	782
Dividends received	-	9,672	26,867	32,957
<b>Net cash used in investing activities</b>	<b>(300,581)</b>	<b>(159,600)</b>	<b>(556,413)</b>	<b>(365,088)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Payments of:				
Cash dividends	-	-	(820,000)	(700,000)
Cash dividend to non-controlling interest	-	-	(830)	(830)
ATIB Shares	(982)	-	(982)	-
Port concession rights payable	(164,415)	(164,415)	(493,244)	(493,244)
Finance income received	11,346	3,398	36,071	16,493
<b>Net cash used in financing activities</b>	<b>(154,051)</b>	<b>(161,017)</b>	<b>(1,278,985)</b>	<b>(1,177,581)</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>202,680</b>	<b>400,963</b>	<b>2,730</b>	<b>490,316</b>
<b>EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	<b>1,487</b>	<b>268</b>	<b>1,463</b>	<b>(4,095)</b>
<b>CASH &amp; CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>3,406,954</b>	<b>2,835,106</b>	<b>3,606,926</b>	<b>2,750,116</b>
<b>CASH &amp; CASH EQUIVALENTS AT END OF YEAR</b>	<b>P3,611,120</b>	<b>P3,236,337</b>	<b>P3,611,119</b>	<b>P3,236,337</b>

**SELECTED  
EXPLANATORY NOTES  
September 30, 2015  
(Amounts in Thousands)**

**1. Segment Information**

The Company's segment information became solely Ports in 2010, following the discontinued non-port operations in August 2010. Information with regard to the Company's Port business segment is presented below:

	For the nine months ended September 30	
	2015	2014
Revenue	P 6,132,514	P 5,946,465
Intangible Assets (excluding goodwill)	14,015,169	13,862,718
Property and equipment - net	482,355	366,047
Total assets	19,936,972	18,980,166
Total liabilities	9,629,191	9,504,259
Capital expenditures		
Intangible Assets	514,577	373,139
Property and equipment	79,709	60,124
Depreciation and amortization	682,224	638,956
Noncash expenses (income) other than depreciation and amortization	-	7,825

**2. Trade Receivables - net**

Presented below is the aging of the Company's trade receivables - net.

	As of September 30, 2015	As of December 31, 2014
Up to 6 months	P 308,558	P 346,681
Over 6 months to 1 year	-	-
Over 1 year	-	-
<b>Total</b>	<b>P 308,558</b>	<b>P 346,681</b>

**3. Property and Equipment**

A summary of property and equipment follows:

	Port facilities and equipment	Leasehold improvements	Furnitures, fixtures and equipment	Transportation and other equipment	Construction In-progress	September 30, 2015	December 31, 2014 (Audited)
<b>Cost</b>							
Balance at beginning of year	P 58,529	P 534,887	P 344,782	P 145,305	P 65,054	1,148,559	993,834
Additions	14,112	6,788	27,664	19,509	11,636	79,709	163,471
Disposals	-	-	(13,875)	(8,389)	-	(22,264)	(8,748)
Reclassifications	301	-	44,124	1,401	(45,826)	-	-
Retirements	-	-	(21,215)	-	-	(21,215)	-
<b>Balance at end of year</b>	<b>72,942</b>	<b>541,675</b>	<b>381,480</b>	<b>157,826</b>	<b>30,864</b>	<b>1,184,789</b>	<b>1,148,556</b>
<b>Accumulated depreciation and amortization:</b>							
Balance at beginning of year	47,656	326,426	231,639	87,212	-	692,933	652,116
Additions	3,758	10,711	25,033	13,478	-	52,980	49,511
Disposals	-	-	(13,875)	(8,389)	-	(22,264)	(8,695)
Retirements	-	-	(21,215)	-	-	(21,215)	-
<b>Balance at end of year</b>	<b>51,414</b>	<b>337,137</b>	<b>221,580</b>	<b>92,301</b>	<b>-</b>	<b>702,434</b>	<b>692,932</b>
<b>Net book value</b>	<b>P 21,528</b>	<b>P 204,538</b>	<b>P 159,900</b>	<b>P 65,525</b>	<b>P 30,864</b>	<b>P 482,355</b>	<b>P 455,625</b>

#### 4. Intangible Assets

As of September 30, 2015

	Port Concession Rights						Total
	Upfront Fees	Fixed Fees	Infrastructure	SubTotal	Goodwill		
<b>Cost:</b>							
Balance at beginning of year, as previously reported	P 282,000	P 8,342,270	P 11,833,032	P 20,457,302	P 42,060	P	20,499,362
Additions	-	-	514,577	514,577	-		514,577
Disposals	-	-	(77,727)	(77,727)	-		(77,727)
Balance at end of year	282,000	8,342,270	12,269,882	20,894,152	42,060		20,936,214
<b>Accumulated depreciation and amortization:</b>							
Balance at beginning of year	18,254	1,696,699	4,608,975	6,323,928	-		6,323,928
Additions	8,460	219,640	401,145	629,245	-		629,245
Disposals	-	-	(74,189)	(74,189)	-		(74,189)
Balance at end of year	26,714	1,916,339	4,935,931	6,878,984	-		6,878,984
Net book value	P 255,286	P 6,425,931	P 7,333,951	P 14,015,168	P 42,060	P	14,057,229

As of December 31, 2014 (Audited)

	Port Concession Rights						Total
	Upfront Fees	Fixed Fees	Infrastructure	SubTotal	Goodwill		
<b>Cost:</b>							
Balance at beginning of year	282,000	8,342,270	11,091,944	19,716,214	42,060		19,758,275
Additions	-	-	853,046	853,046	-		853,046
Disposals	-	-	(62,268)	(62,268)	-		(62,268)
Retirements	-	-	(49,690)	(49,690)	-		(49,690)
Balance at end of year	282,000	8,342,270	11,833,032	20,457,302	42,060		20,499,361
<b>Accumulated depreciation and amortization:</b>							
Balance at beginning of year	6,974	1,403,844	4,194,223	5,605,041	-		5,605,041
Additions	11,280	292,853	508,332	812,465	-		812,465
Disposals	-	-	(61,162)	(61,162)	-		(61,162)
Retirements	-	-	(32,417)	(32,417)	-		(32,417)
Balance at end of year	18,254	1,696,699	4,608,975	6,323,928	-		6,323,928
Net book value	P 263,746	P 6,645,571	P 7,224,056	P 14,133,374	P 42,060	P	14,175,434

#### 5. Trade and Other Payables

	September 30, 2015	December 31, 2014 (Audited)
Trade	P 95,779	P 115,591
Accrued expenses:		
Personnel costs	158,664	90,912
Finance costs	134,254	135,806
Rental	60,979	68,566
Repairs and maintenance	26,467	27,101
Security expenses	21,047	24,931
Professional fees	18,358	13,043
Safety and environment	1,408	4,677
Others	232,708	285,918
Equipment acquisitions	132,321	458,555
Due to government agencies	401,635	503,370
Shippers' and brokers' deposits	64,349	75,189
Due to related parties	7,463	8,943
Others	97,205	49,084
	P 1,452,637	P 1,861,686



## 6. Other Income and Expenses

Finance cost is broken down as follows:

	For the nine months ended September 30			
	2015		2014	
Interest on port concession rights payable	P	397,921	P	403,969
Interest component of pension expense		3,614		1,855
Interest on bank loans/credit facilities		108		350
	P	401,643	P	406,174

Finance income is broken down as follows:

	For the nine months ended September 30			
	2015		2014	
Interest on cash in banks and short-term investments	P	36,936	P	22,270
Accretion of rental deposits		997		838
	P	37,933	P	23,108

	For the nine months ended September 30			
	2015		2014	
Equity in net earnings of an associate	P	26,544	P	24,959
Income from insurance claims		-		54,878
Management income		5,230		5,238
Foreign exchange gains (losses) - others		6,929		(1,255)
Lease and other income - net		988		4,422
Foreign exchange gains (losses) - port concession rights payable		(21,508)		101,389
Foreign exchange losses - Hedging reserve		(57,243)		-
	P	(39,060)	P	189,631

Foreign exchange gains (losses) – port concession rights payable resulted from revaluation of foreign currency denominated port concession rights payable.

## 7. Financial Risk Management Objectives and Policies

The Company has various financial assets and liabilities such as cash and cash equivalents, trade and other receivables, deposits and trade and other payables, which arise directly from its operations. The main purpose of these financial instruments is to raise financing for the Group's capital expenditures and operations. Other financial instruments include AFS financial assets.

The main risks arising from the Company's financial instruments are interest rate risk, liquidity risk, credit risk, and foreign currency risk. The BOD reviews and agrees on policies for managing each of these risks.

### Interest Rate Risk

The Company's interest rate risk management policy centers on reducing the Company's overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Company's cash and cash equivalents.

The interest rate profile of the Company's interest bearing financial instrument is as follows:

	As of September 30, 2015	As of December 31, 2014 (Audited)
<b>Fixed Rate Instruments</b>		
Cash and cash equivalents	P3,606,625	P3,600,303

*Fair Value Sensitivity Analysis for Fixed Rate Instruments*

The Company does not account for any fixed rate financial assets and liabilities at fair value through consolidated statements of income, therefore, a change in interest rates at the reporting date would not affect consolidated statements of income.

Liquidity Risk

The Company monitors its risk to a shortage of funds using a liquidity planning tool. This tool considers the maturity of both the Company's financial investments and financial assets and projected cash flows from operations, among others. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

As of September 30, 2015	Carrying Amount	Contractual Cash Flows						Total
		On demand	Less than 3 months	3 to 12 months	1 to 5 years	>5 years		
Trade and other payables	P 1,452,637	P 792,695	P 234,999	P 424,943	P -	P -	P 1,452,637	
Port concession rights payable	7,843,441		164,415	493,244	3,336,880	10,440,604	14,435,143	
<b>Total</b>	<b>P 9,296,078</b>	<b>P 792,695</b>	<b>P 399,415</b>	<b>P 918,187</b>	<b>P 3,336,880</b>	<b>P 10,440,604</b>	<b>P 15,887,780</b>	

As of December 31, 2014 (Audited)	Carrying Amount	Contractual Cash Flows						Total
		On demand	Less than 3 months	3 to 12 months	1 to 5 years	>5 years		
Trade and other payables	P 1,861,686	P 1,129,022	P 269,713	P 462,951	P -	P -	P 1,861,686	
Port concession rights payable	7,629,438		164,415	493,244	3,339,738	10,379,669	14,377,066	
<b>Total</b>	<b>P 9,491,124</b>	<b>P 1,129,022</b>	<b>P 434,128</b>	<b>P 956,195</b>	<b>P 3,339,738</b>	<b>P 10,379,669</b>	<b>P 16,238,752</b>	

Credit Risk

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. A regular review and evaluation of accounts is being executed to assess the credit standing of customers. In addition, a portion of revenues is on cash basis.

With respect to credit risk arising from the other financial assets of the Company, which comprise of cash and cash equivalents, nontrade receivables, deposits, and available-for-sale investments, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. Since the Company trades only with recognized third parties, there is no requirement for collateral.

Financial information on the Company's maximum exposure to credit risk, without considering the effects of collaterals and other risk mitigation techniques, is presented below.

	<b>September 30, 2015</b>	December 31, 2014 (Audited)
Cash and cash equivalent	<b>P 3,606,625</b>	P 3,600,303
Trade and other receivables - net	<b>378,080</b>	478,795
Deposits	<b>34,197</b>	32,875
AFS financial assets	<b>2,652</b>	2,652
<b>Total</b>	<b>P 4,021,554</b>	P 4,114,624

There are no significant concentrations of credit risk within the Company.

As of September 30, 2015, 100% of the total trade and other receivables which are neither past due nor impaired are of high grade quality.

#### Foreign Currency Risk

The Company has foreign currency financial assets and liabilities arising from US dollar (USD)-denominated revenues, lease payments, PPA fees, and other foreign currency-denominated purchases by operating units.

The Company's policy is to manage its foreign currency risk by using a combination of natural hedges and selling foreign currencies at spot rates where necessary to address short-term imbalances.

As part of its foreign currency risk strategy, commencing July 1, 2014, the Company hedges the spot exchange risk on the highly probable forecast US dollar revenue transactions using a non-derivative financial instrument, port concession rights payable, which is denominated in US dollar. The financial liability creates an exposure to the functional currency which offsets the foreign currency exposure on the highly probable US dollar revenue stream. This type of hedging relationship is designated as cash flow hedge.

The Company has assessed that 80% of the US dollar denominated stevedoring revenue for the designated period is highly probable. However, the Company has designated 67% of the monthly US dollar revenue as the hedged item for the next three years from the date of designation i.e. July 1, 2014.

The Company uses the port concession rights payable as a hedging instrument to hedge the spot exchange risk in the highly probable forecast transactions.

The Company's foreign currency-denominated accounts are as follows:

	<b>As of September 30, 2015</b>	As of December 31, 2014 (Audited)
<b>Assets</b>		
Cash and cash equivalents	<b>US\$2537</b>	US\$2,347
Trade and other receivables	<b>405</b>	416
	<b>2,942</b>	2,763
<b>Liabilities</b>		
Trade and other payables	<b>1,684</b>	4,775
Port concession rights payable	<b>152,889</b>	154,882
	<b>154,573</b>	159,657
<b>Net foreign currency-denominated liabilities</b>	<b>(US\$151,631)</b>	(US\$156,894)
<b>Peso equivalent</b>	<b>(P7,087,233)</b>	(P7,016,300)

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Company's income before income tax and equity.

Increase/Decrease in U.S. dollar Exchange Rate	Effect on Income		Effect on Equity
	Before Income Tax		
<b>September 30, 2015</b>			
+5%	P	(354,362) P	(248,053)
-5%		354,362	248,053
<b>December 31, 2014 (Audited)</b>			
+5%	P	(350,815) P	(245,570)
-5%		350,815	245,570

#### Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company considers capital to include paid-up capital, retained earnings, and other reserves. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust its capital structure, the Company may adjust the dividend payment to shareholders, return to capital shareholders or issue new shares. No changes were made in the objectives, policies or processes during the period ended September 30, 2015.

The Company is not subject to externally imposed capital requirements.

The table below shows the capital structure of the Company.

	September 30, 2015	December 31, 2014 (Audited)
Capital Stock	P 2,000,000	P 2,000,000
Additional paid-in capital	264,300	264,300
Retained Earnings	8,326,608	7,841,267
Hedging reserve	(282,210)	(106,838)
Fair value reserve	(5,820)	(5,820)
Total	P 10,302,878	P 9,992,909

## 8. Financial Instruments

The table below presents a comparison by category of carrying amounts and estimated fair values of all the Company's financial instruments.

	As of September 30, 2015		As of December 31, 2014 (Audited)	
	Carrying Values	Fair Values	Carrying Values	Fair Values
<b>Financial assets:</b>				
<b>Loans and receivables:</b>				
Cash and cash equivalents	P 3,611,119	P 3,611,119	P 3,606,926	P 3,606,926
Trade and other receivables - net	378,080	378,080	478,795	478,795
Deposits	34,197	42,354	32,875	41,368
	4,023,397	4,031,553	4,118,596	4,127,089
AFS financial assets	2,652	2,652	2,652	2,652
	P 4,026,049	P 4,034,205	P 4,121,248	P 4,129,741
<b>Financial liabilities:</b>				
<b>Other Financial liabilities:</b>				
Trade and other payables	P 1,452,637	P 1,452,637	P 1,861,686	P 1,861,686
Port concession rights payable	7,843,442	7,843,442	7,629,438	7,629,438
	P 9,296,079	P 9,296,079	P 9,491,124	P 9,491,124

#### Fair Value of Financial Instruments

The fair values of cash and cash equivalents, trade and other receivables, and trade and other payables are approximately equal to their carrying amounts due to the short-term nature of these transactions.

#### *Nonderivative Financial Instruments*

Quoted market prices have been used to determine the fair values of listed available-for-sale investments. The fair values of unlisted AFS financial assets are based on cost since the fair values are not readily determinable.

For noninterest-bearing deposits, the fair value is estimated as the present value of all future cash discounted using the prevailing market rate of interest for a similar instrument. The discount rates used were 3.86% and 4.14% in 2015 and 2014, respectively.

The fair value of port concession rights payable was estimated at the present value of all future cash flows discounted using 5.92% and 11.48% for South Harbor and Batangas Container Terminal, respectively.

#### Fair Value Hierarchy

The table below analyses financial instruments carried at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., prices) or indirectly (i.e., derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

<u>As of September 30, 2015</u>		<u>Level 1</u>		<u>Level 2</u>		<u>Level 3</u>
<u>AFS financial assets</u>	<u>P</u>	<u>933</u>	<u>P</u>	<u>-</u>	<u>P</u>	<u>1,719</u>
<u>As of December 31, 2014 (Audited)</u>		<u>Level 1</u>		<u>Level 2</u>		<u>Level 3</u>
<u>AFS financial assets</u>	<u>P</u>	<u>933</u>	<u>P</u>	<u>-</u>	<u>P</u>	<u>1,719</u>

There have been no transfers from one level to another in 2015 and 2014.